



FLORIDA KEYS MOSQUITO CONTROL DISTRICT NOTICE OF SOLE SOURCE

Released on: 2/22/2024 @ 4:00 PM.

This is not a Request for Bid or Proposals and there is no solicitation available.

The proposed contract action is for product or services for which the Florida Keys Mosquito Control District ('FKMCD') intends to negotiate and award with only one source under the authority of Florida Statute 287.057(3)(c). FKMCD intends to negotiate sole-source procurement from Adapco, LLC dba Azelis Agricultural & Environmental Solutions, for purchase of (3) A1 Super Duty 55 Mist Sprayers with Atomizers. FKMCD believes this equipment can be procured only from a sole source, as Azelis Agricultural & Environmental Solutions is the sole authorized seller in the United States Mosquito Control Market. Sole source information and quote for Azelis Agricultural & Environmental Solutions have been attached.

Any responses received as a result of this Notice of Sole Source shall be considered solely for the purpose of determining whether to conduct a competitive procurement. **Responses will not be considered as proposals, bids, or quotes.** Interested firms or individuals may identify their capability to provide this product / service by responding to this notice.

Responses must be submitted electronically via email to Attn: Rochele Miller, FKMCD Purchasing Agent: rlmiller@keysmosquito.org. Hard copies will not be accepted. All responses must be submitted within seven (7) business days (which is when this notice is set to close.) No waivers shall be allowed for responses which have not been submitted by the deadline date. Vendors must utilize the attached response form but may also include additional documentation that demonstrates their ability to provide the products/services specified.

All responses received by the close of notice shall be reviewed. Responses will be considered only if they respond with clear and convincing documentation that they are capable of providing the same product or service by meeting or exceeding the requirements stated herein and are licensed and / or certified to do so. Determination if there is adequate evidence of vendor(s) that could negate the proposed action based on their responses to this notice is solely within the discretion of the FKMCD Board of Commissioners, Executive Director and FKMCD Legal Counsel.

Failure to file a protest within the time prescribed in Florida Statutes Chapter 120.57(3), or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. Any person who is adversely affected by the agency decision or intended decision shall file with the agency a notice of protest in writing within 72 hours after posting of the notice of decision or intended decision.

Andrea Leal
Executive Director
Florida Keys Mosquito Control District

Created Date 2/21/2024
Quote Number 00022569
Expiration Date 3/31/2024



ADAPCO, LLC d/b/a Azelis Agricultural & Environmental Solutions is pleased to provide the following quotation to:

Customer FLORIDA KEYS MOSQUITO CONTROL

Product	Quantity	Unit of Packaging	Sales Price	Unit of Measure	Subtotal
OEQ A1 SUPER DUTY 55 MIST SPRAYER	3.00	1 EA	USD 18,875.3200	Each	USD 56,625.9600
Total Amount					USD 56,625.9600

Shipping and handling is prepaid on Domestic Orders over \$10,000. Orders totaling less than \$10,000 will be subject to Azelis A&ES standard shipping and handling terms. Terms Net 30 days, full Terms and Conditions can be found on our website, <https://azelisaes-us.com/terms-and-conditions/>. All invoices subject to a \$38 Environmental Liability Surcharge. Please feel free to visit our website at www.azelisaes-us.com to view labels and get product information.

Should you have any questions or immediate needs, please contact me at the number below or contact Customer Service at 800-367-0659. We appreciate the opportunity to offer this quote and look forward to hearing from you soon.

Regards,

Casey Crockett

Azelis A&ES

casey.crockett@azelis.com

Specifications:

- 100-gallon polyethylene tank
- Belt driven 6 roller cast iron pump (22 GPM)
- 20 HP twin cylinder electric start Honda GX 630 engine
- Forklift compatible frame
- Easy to use wireless remote (for fan rotation, throttle, liquid, and kill switch).
- 15" huck riveted fan allowing for 210-degree rotation
- 10-gauge steel frame
- Optional inclusion of Monitor LT2 for mission tracking
- Compatibility with FieldSeeker
- Comes standard with Micronair AU5000 rotary atomizer and a digital flow meter

T 800 367 0659



February 20, 2024

To: Jason Trumbetta at Azelis Agricultural & Environmental Solutions

Subject: U.S. Mosquito Control Market Exclusivity

A1 Mist Sprayers, a brand of Valley Industries is pleased to offer Azelis the following exclusivity terms for the U.S. Mosquito Control Market on the following models for the year 2024:

1. The Commercial Super Duty with Atomizer – Gas driven mist sprayer
2. The Ranger – Gas driven mist sprayer
3. The Cobra – Gas driven mist sprayer
4. The Boss – Gas driven mist sprayer
5. The Terminator – PTO driven mist sprayer
6. The Titan X – PTO driven mist sprayer

The "U.S. Mosquito Control Market" is defined as U.S. municipal, state or federal government customers who will use the A1 Mist Sprayer for mosquito control.

A1 Mist Sprayers (www.mistsprayers.com) and Azelis will review this agreement on an annual basis with each year beginning on January 1.

Terms & Conditions: To maintain this agreement of exclusivity, Azelis agrees to not build/manufacture an equivalent line of Mist Sprayers for Larvae spraying.

If you have any questions, feel free to contact me at sperry@valleyind.com or by phone at 1-320-250-4269.

Best regards,

Steve Perry

A1 Mist Sprayers – a brand of Valley Industries

Wholesale National Sales Manager